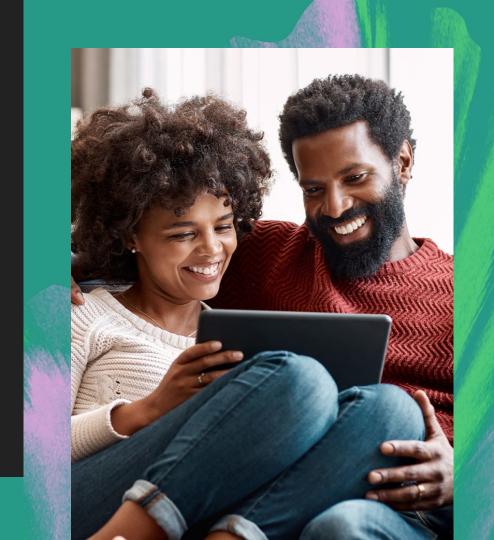
## Streaming TV's New Era

How Ads Are Powering Streaming's Future in the EU5



### Magnite is the leader in streaming TV

**Device Manufacturers / OEMs Digital-first / FAST Services Programmers and Broadcasters** WARNER BROS. DISCOVERY pluto SAMSUNG **TV Plus LG** Rakuten A+Ewaipu **1.**tv Roku Paramount >>>> FUNKE амс  $VID\Lambda\Lambda$ 

### Streaming TV's New Era

- → The changing streaming TV landscape in the EU5
- → Trends shaping the future of streaming TV
- → Streaming TV as a performance vehicle



### Defining streaming TV

All television content streamed via the internet regardless of the device it is watched on (CTV and OTT)



78% of TV viewers watch streaming TV



### Streaming is the most watched form of TV







78%

**STREAMING TV** 

(Internet)

60%

**BROADCAST TV** 

(Free over-the-air receiver)

37%

PAID TRADITIONAL TV

(Cable/satellite)

Q: Which of these services do you use to watch TV shows and films? Base: Total respondents

### The shift is not slowing down

40%

of non-streamers are likely to begin streaming in the next 6-12 months

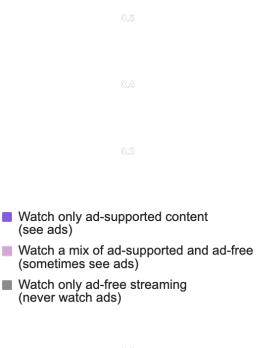


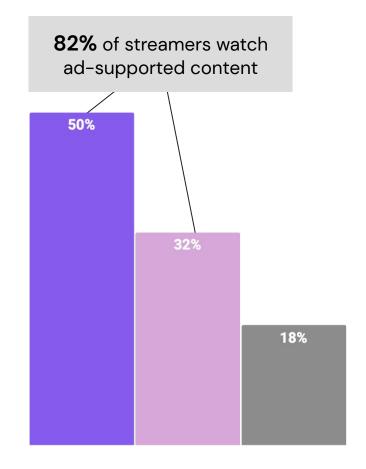
Q: How likely are you to start watching streaming TV in the future?

**82%** of streaming TV viewers watch content with ads



### Ad-supported streaming is the preferred choice for viewers





Q: Which of these services do you use to watch TV shows and films? Base: Total streamers

(see ads)

# Streamers are not cutting back but are making subscription changes

48%

of streamers are likely to cancel or downgrade a current paid TV subscription

76%

would use a new free or reduced cost ad-based streaming service this year

Q: How likely or unlikely are you to cancel or downgrade any of the TV subscriptions (paid traditional TV or streaming services) that you currently pay for? T2B Q: If a new streaming service you want to watch offers a free or reduced-cost version of its platform, which includes advertisements, would you be...? T2B Base: Streaming TV only viewers

### Why this is important



### Not all video advertising environments have the same viewing experience



**Over 2 hours** of streaming TV programming watched each day, on average



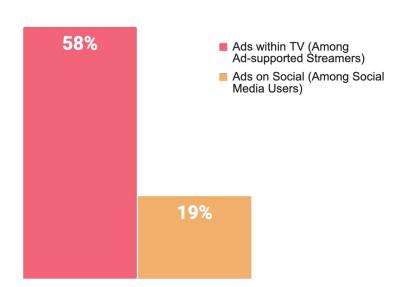
**90%** of consumers watch short-form videos (up to a few minutes long) on social

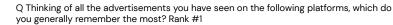


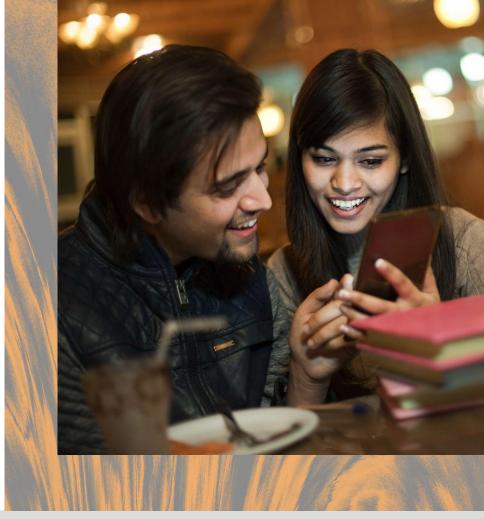
Number of hours of TV watched is based on those who only watch ad-supported streaming TV and no other form of TV

# Ads within TV drive greater brand visibility

#### **Ad Recall**







# Streamers are consuming content across screens

#### Streamers' weekly TV viewing habits



92% TV screens



73% Smartphone/Tablet



69% Laptop/Desktop



Q: In a typical week, how frequently do you use each of these to watch TV shows and films at home? T2B: Base: Total Streamers

# Cross-device consumption improves connections and outcomes

#### 75%

of ad-supported streamers are more likely to make a purchase from a brand they engaged with across devices

→ Compared to 64% of traditional TV viewers



Q: To what extent do you agree with the following statement? I am more likely to make a purchase from a brand that I have engaged with across multiple devices (TV, Mobile, Desktop, etc.). T2B

### Why streaming TV

#### Most watched



#### **Drives performance** Deeper engagement



Streaming is the most watched form of TV and more streamers are watching content with ads.



Viewers are engaged with streaming content for long periods of time and have greater recall with the ads they see compared to social video.



Streaming TV's environment influences purchase decisions.

### Thank you

For more information, download the "Streaming TV's New Era" report today

